

# IoT Security: Establishing Frameworks to Protect Consumers

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**PARKS  
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- ✓ **Why device manufacturers must rethink their approach to connected device security.**
- ✓ **Key ways in which connected device security must evolve.**
- ✓ **Important considerations for implementing new security measures.**
- ✓ **How PSA certification addresses device security**

## Webcast Recording Playback

Parks Associates and PSA Certified invite you to view and listen to the webcast recording.

Click link to view recording:

<https://attendee.gotowebinar.com/recording/406045653132994817>

**Why device manufacturers must rethink their approach to connected device security**

# Device and network security has evolved.



- **Connected devices are built with baseline security**
- **Broadband service providers offer home network security**



- **Consumers have adopted data security services**
  - 63% have at least one data security service
  - 79% of smart home device owners use at least one data security service

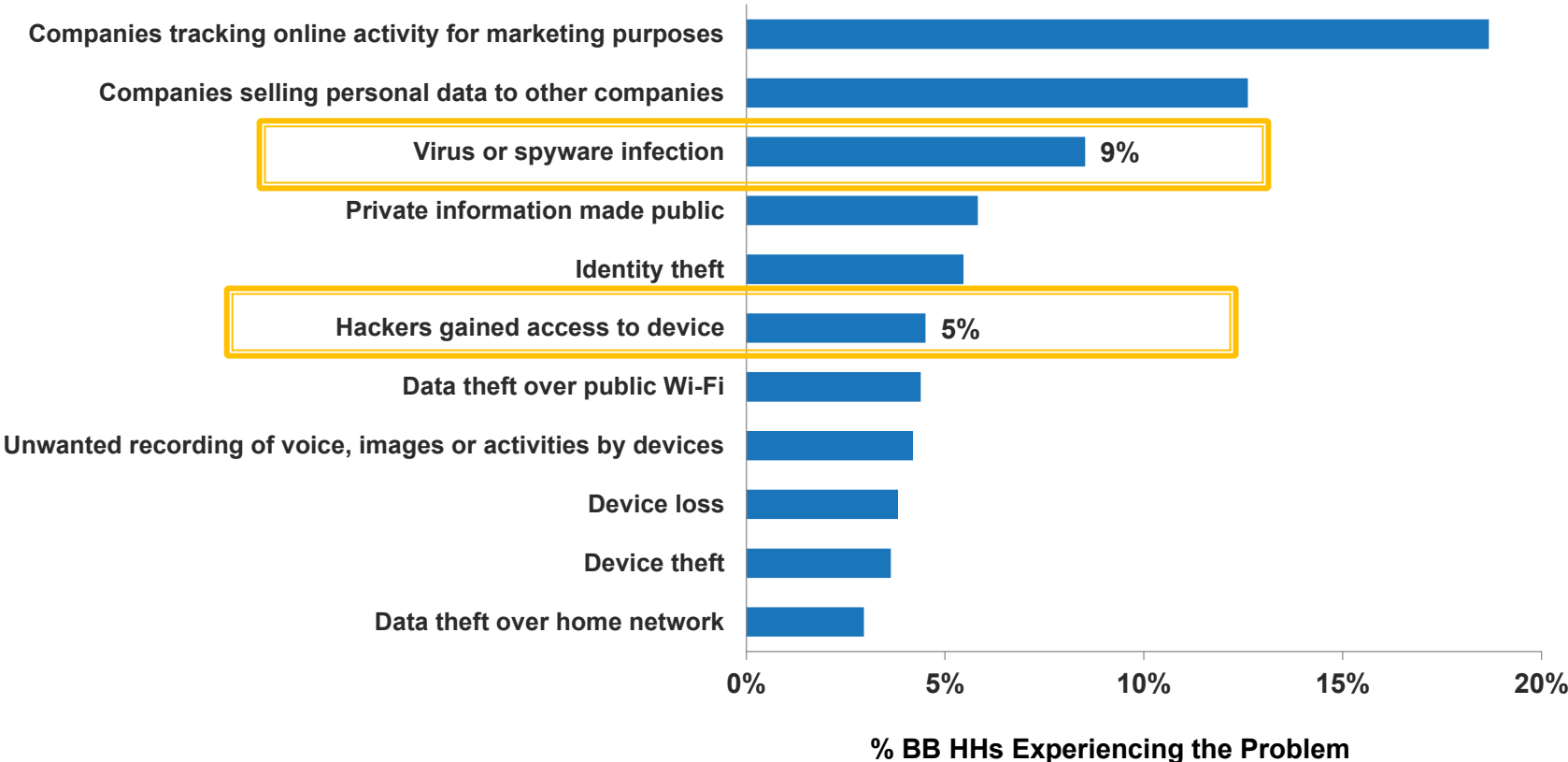


- **Connectivity protocols mandate security**
- **The FCC has issued guidelines on security**

# Device breaches remain a concern.

## Security/Privacy-Related Problems Experienced (Q4/18)

Among US BB HHs Surveyed, n = 5,033, ±1.38%



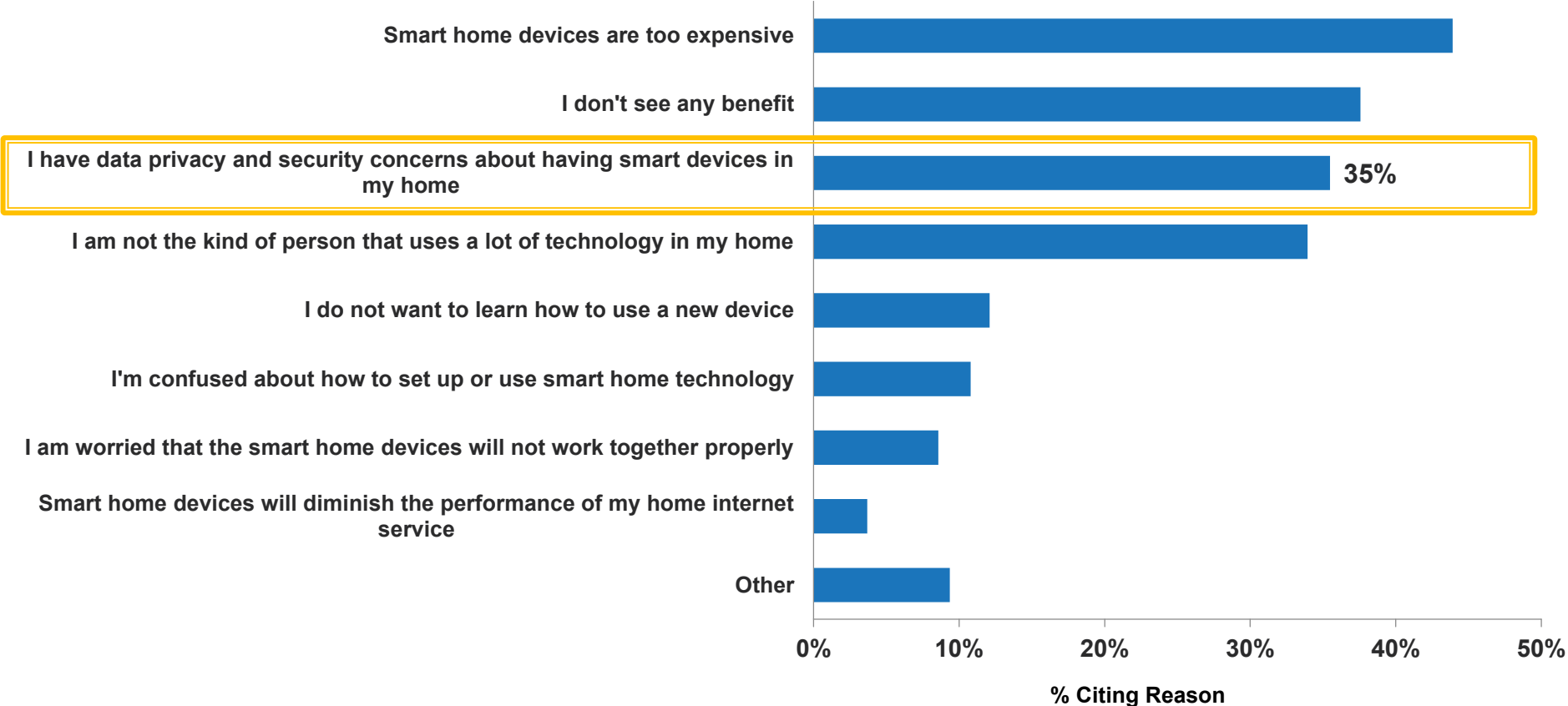
**35%** of US broadband households have experienced a security breach.

"T8105. Over the past 12 months, which of the following security or privacy related problems have you experienced?" | Asked of a Subgroup of 5,033 US BB HHs | Source: American Broadband Households and Their Technologies Q4 2018 | N=10,050, ±0.98% | © 2019 Parks Associates

# Effects of device breaches.

## Smart Home Device: Purchase Inhibitors (Q4/19)

Among the 44% of US BB HHs Not Owning and Not Intending to Buy a Smart Home Device, n=4,405, ±1.48%



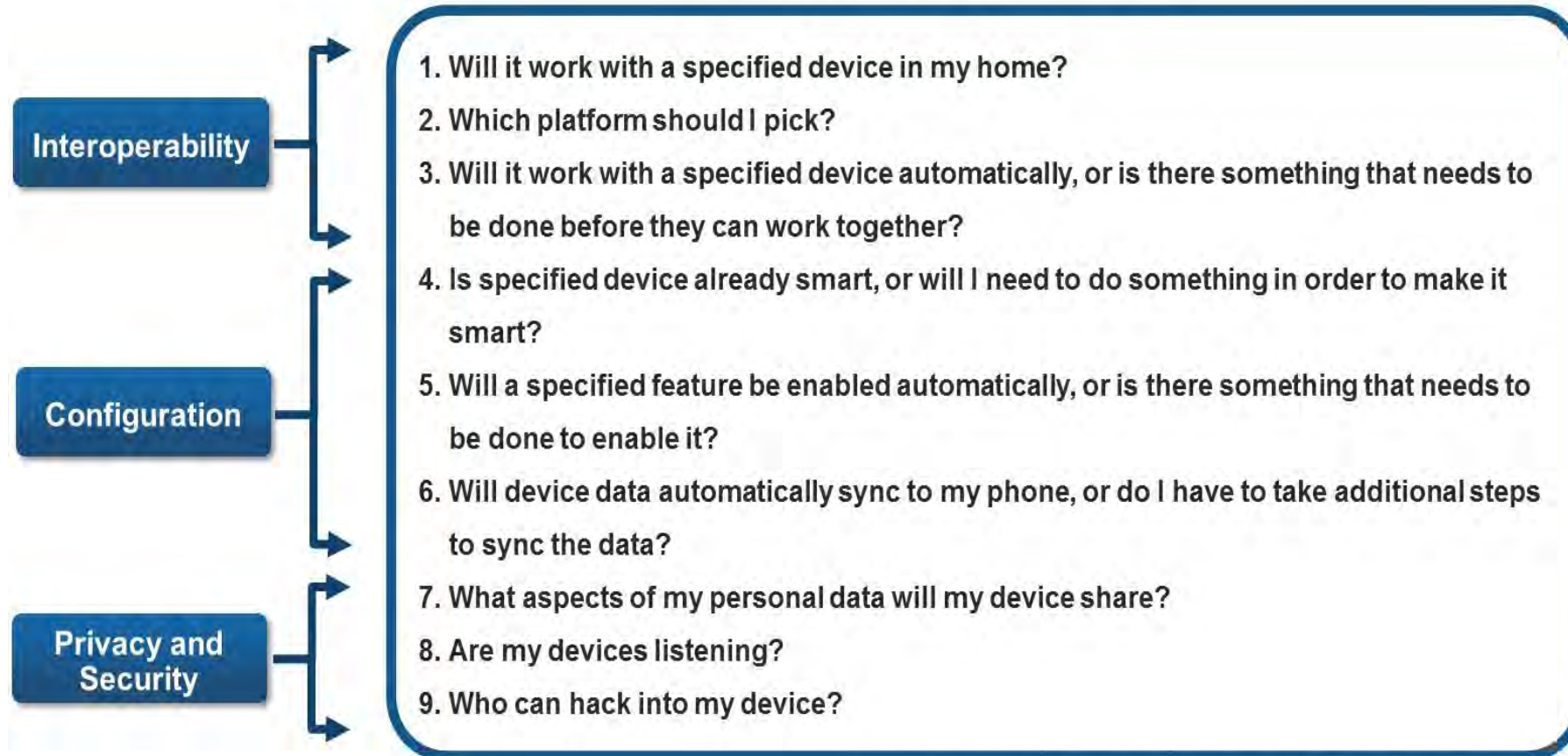
Consumers are apprehensive about purchasing smart home devices, and reports about data and device breaches can adversely impact sales for all device makers.

"ST2680. Why don't you now own or intend to purchase any smart home devices in the next 12 months?"  
Source: American Broadband Households and Their Technologies Q4 2019 | N=10,021 ±0.98% | © 2020 Parks Associates



# Consumers have questions about device security before they buy.

## Purchase Questions

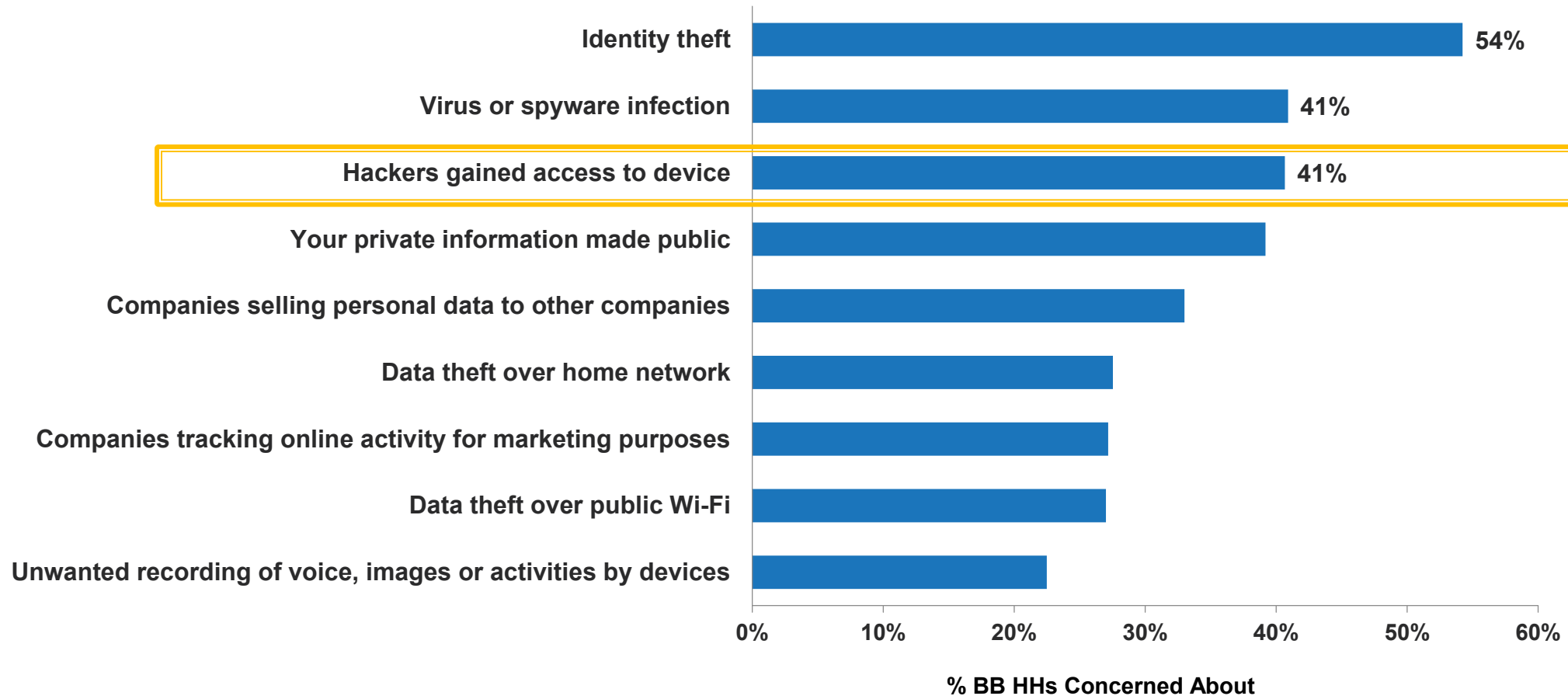


Source: Conversations with industry executives © 2019 Parks Associates

# Concerns about hackers are relatively high.

## Consumer Concerns on Security/Privacy Issues (Q4/18)

Among US BB HHs Surveyed, n = 5,033, ±1.38%

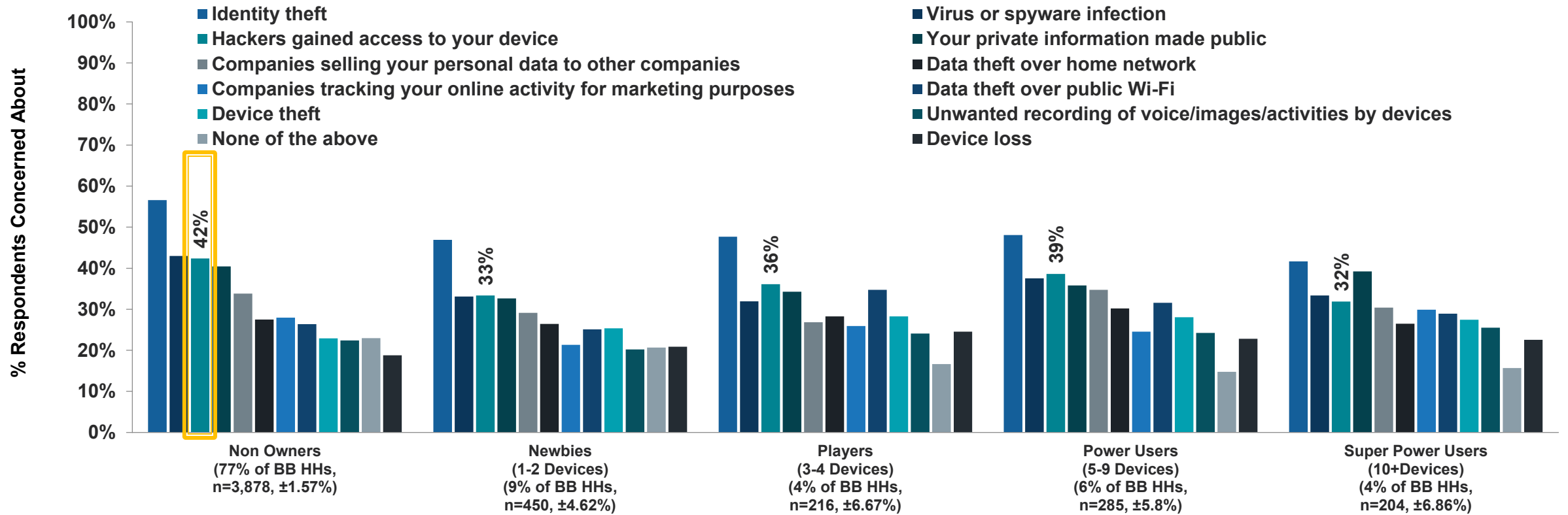


"T8105B. Which of the following security or privacy related problems are you most concerned about?" | Asked of a Subgroup of 5,033 US BB HHs  
Source: American Broadband Households and Their Technologies Q4 2018 | N=10,050, ±0.98% | © 2019 Parks Associates

# Concerns are higher among non-owners.

## Consumer Concern on Security/Privacy Issues by Smart Home Device Segments (Q4/18)

Among US BB HHs in Specified Groups

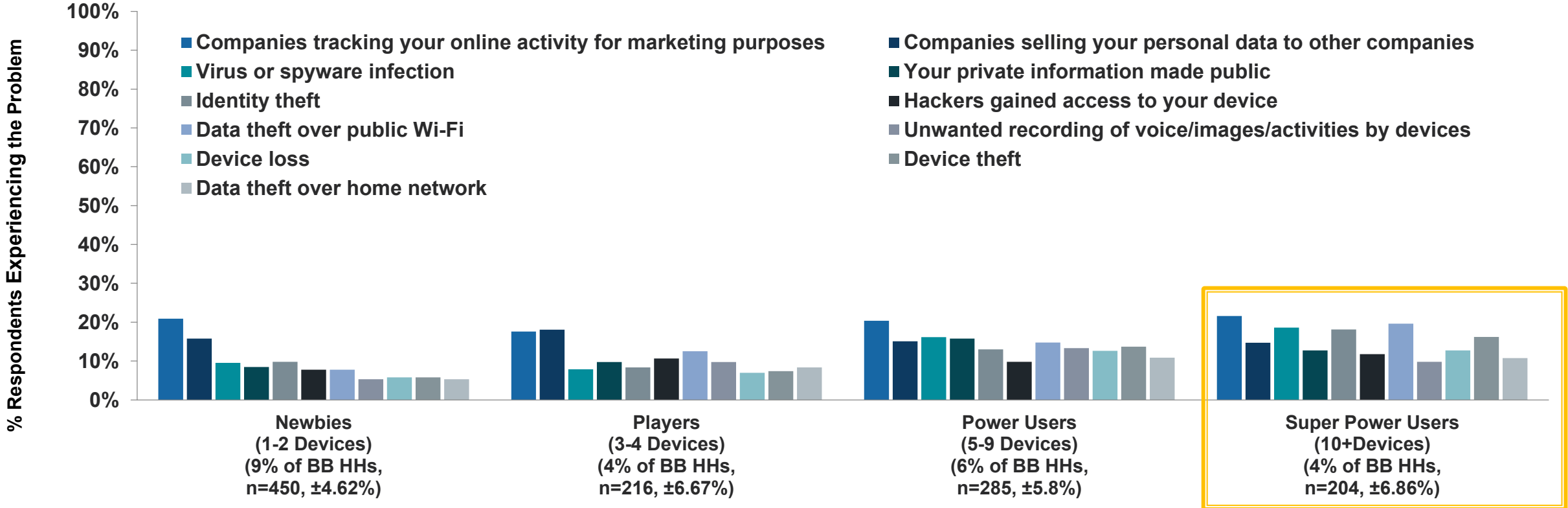


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# Breaches are higher among Super Power Users.

## Security/Privacy Related Problems Experienced by Smart Home Device Segments (Q4/18)

Among US BB HHs in Specified groups



"T8105. Over the past 12 months, which of the following security or privacy related problems have you experienced?" | Asked of a Subgroup of 5,033 US BB HHs | Source: American Broadband Households and Their Technologies Q4 2018 | N=10,050, ±0.98% | © 2019 Parks Associates

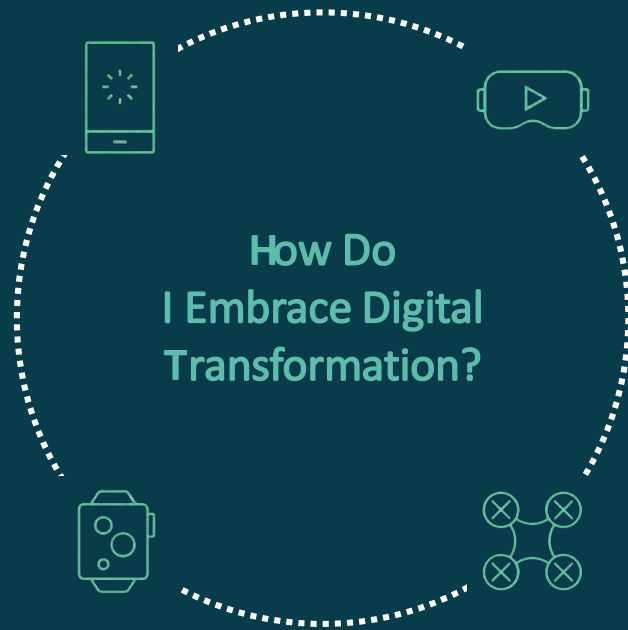
# Poll Question #1

1. **What do you think is the biggest barrier to developing robust device security?**
  - a. High cost
  - b. Inexperienced product developers
  - c. Fragmented regulation/standards
  - d. Security has not been a high priority



**Hector Tejero**  
**IoT Solutions Architect**  
**Arrow Electronics**

# Businesses Face Challenges



*Unleashing digital transformation is the common denominator of successful companies in the last 10 years*



While not losing sight of 'business as usual'



## Product Development Challenges

- Multiple regulations
- New manufacturing technologies
- Fragmented frameworks
- Inconsistent security



## Financial Challenges

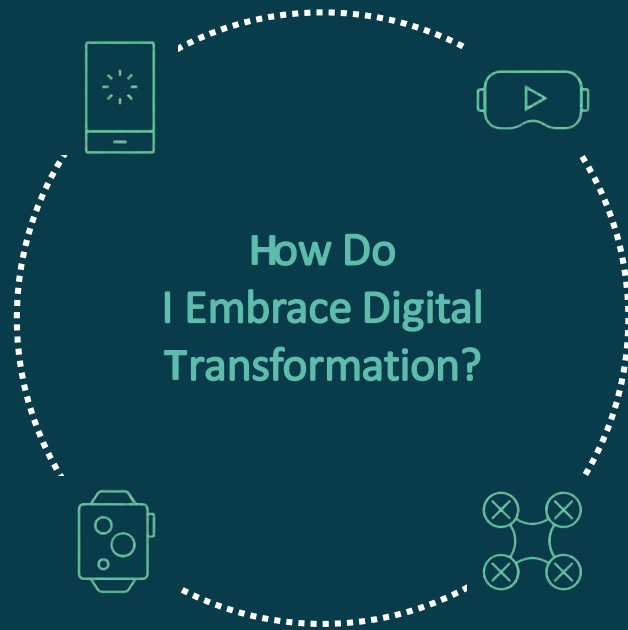
- High failure cost
- Total cost of ownership
- Liability
- Data breaches can put companies out of business



## Consumer Challenges

- USP / differentiation
- New revenue streams

# Businesses Face Challenges



*Unleashing digital transformation is the common denominator of successful companies in the last 10 years*



While not losing sight of 'business as usual'

Security is at the heart of all these concerns

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## Consumer Challenges

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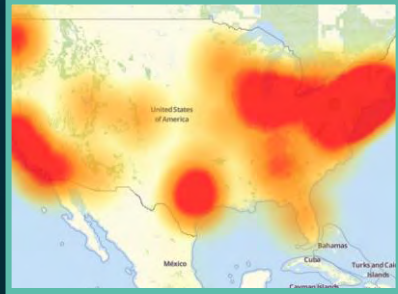




# Data Breaches



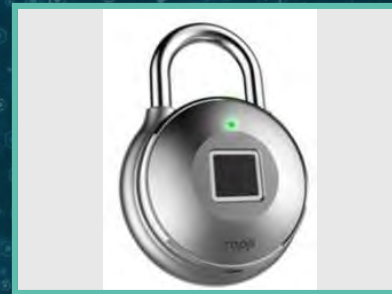
2015: Jeep hack<sup>1</sup>



2016: Mirai Botnet<sup>2</sup>



2017: Casino Fishtank<sup>3</sup>



2018: Bluetooth lock<sup>3</sup>



2019: Mississippi Camera

## Famous Hacks

## Frequent Attack Surfaces

Unused network ports

In- proper device  
attestation and  
provisioning

Areas of writable  
memory available on  
devices

Physical interfaces that  
are not needed  
J - TAG access, serial  
access

Static, hard- coded,  
default credentials  
such as usernames and  
passwords

### Image sources:

<sup>1</sup>[www.wired.com/2015/07/hackers-remotely-kill-jeep-highway/](http://www.wired.com/2015/07/hackers-remotely-kill-jeep-highway/) | <sup>2</sup>[krebsecurity.com/tag/mirai-botnet](http://krebsecurity.com/tag/mirai-botnet) | <sup>3</sup>[www.bbc.co.uk/news/technology-44457166](http://www.bbc.co.uk/news/technology-44457166)

# Security Is More Important Than Ever



# The Cost of Security Inaction Is Growing

**6 TRILLION**  
US DOLLARS

Anticipated cyber crime damages by 2021 <sup>(1)</sup>

**5,400**  
ATTACKS

Per month on average targeted at IoT devices <sup>(2)</sup>

**75.44**  
BILLION

Connected IoT devices by 2025 <sup>(3)</sup>

Governments around the world see cyber crime as a leading threat to national security

# Varying Govt Regulations/Guidelines & Standards body Specs

## North America Regulations

- California Govt – Senate Bill 327 – Currently in effect
- Oregon Govt – House Bill 2395 – Currently in effect
- US National Institute of Standards & Technology - evolving cybersecurity guidelines NISTR- 8259
- Cross references PSA Certified L1

## Europe Regulations

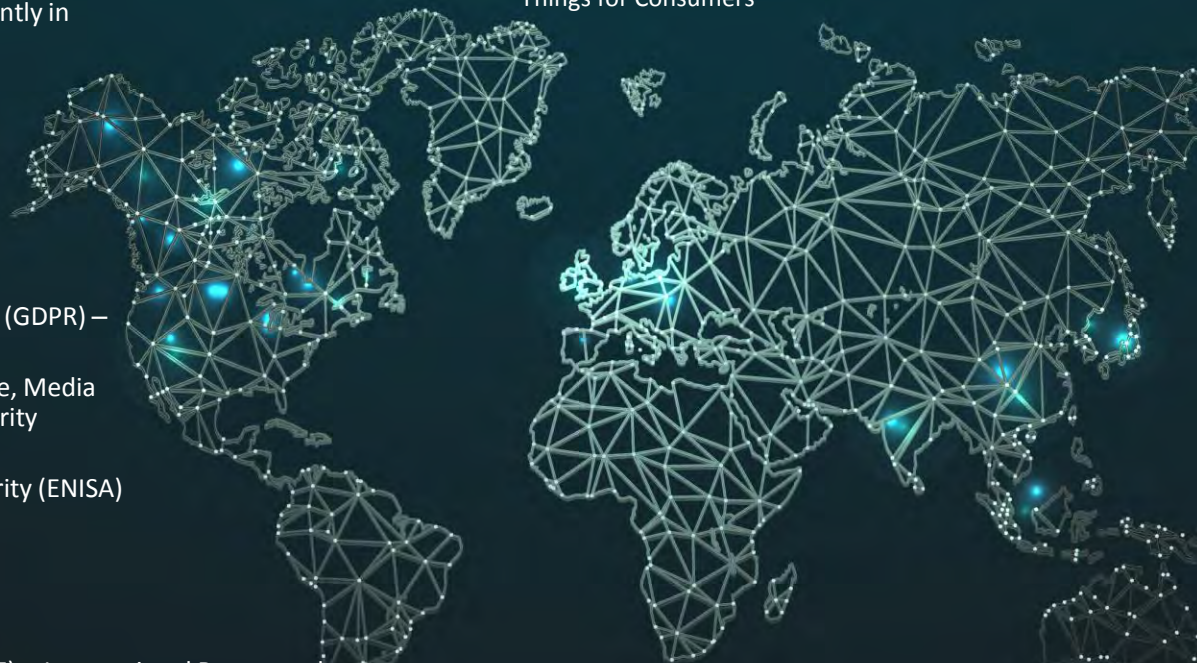
- EU General Data Protection Regulation (GDPR) – Currently in effect
- UK Govt Department for Digital, Culture, Media and Sports (DCMS) – Adopted IoT Security Foundation Best Practice
- European Union Agency for Cybersecurity (ENISA) – 150 baseline recommendations

## Global standard bodies

- Council to Secure Digital Economy(CSDE) – International Botnet and IoT Security Guide 2020
- European Telecommunications Standards Institute (ETSI) - EU Std body– Released ETSI 303 645 technical specification
- The International Society of Automation (ISA) –Std. body – developed ISA/IEC 62443 security capabilities for control system components specification

## Australia

- Australia Cyber Security Center (ACSC) – The draft Code of Practice: Securing the Internet of Things for Consumers



## Asia

- Singapore Cyber Security Agency (CSA/GovTech) - May adopt NIST or DCMS or ETSI EN 303 645, but evaluating others
- India's Centre for Development of Advanced Computing (CDAC) – A gov. agency – still evaluating

## Japan

- MIC Govt - Ministry of Internal Affairs defines IoT device law
- CCDS Consortia ( Connected Consumer Device Security Council) on best practices for IoT- GW
- JETRO Govt - ( Japan External Trade Organization)

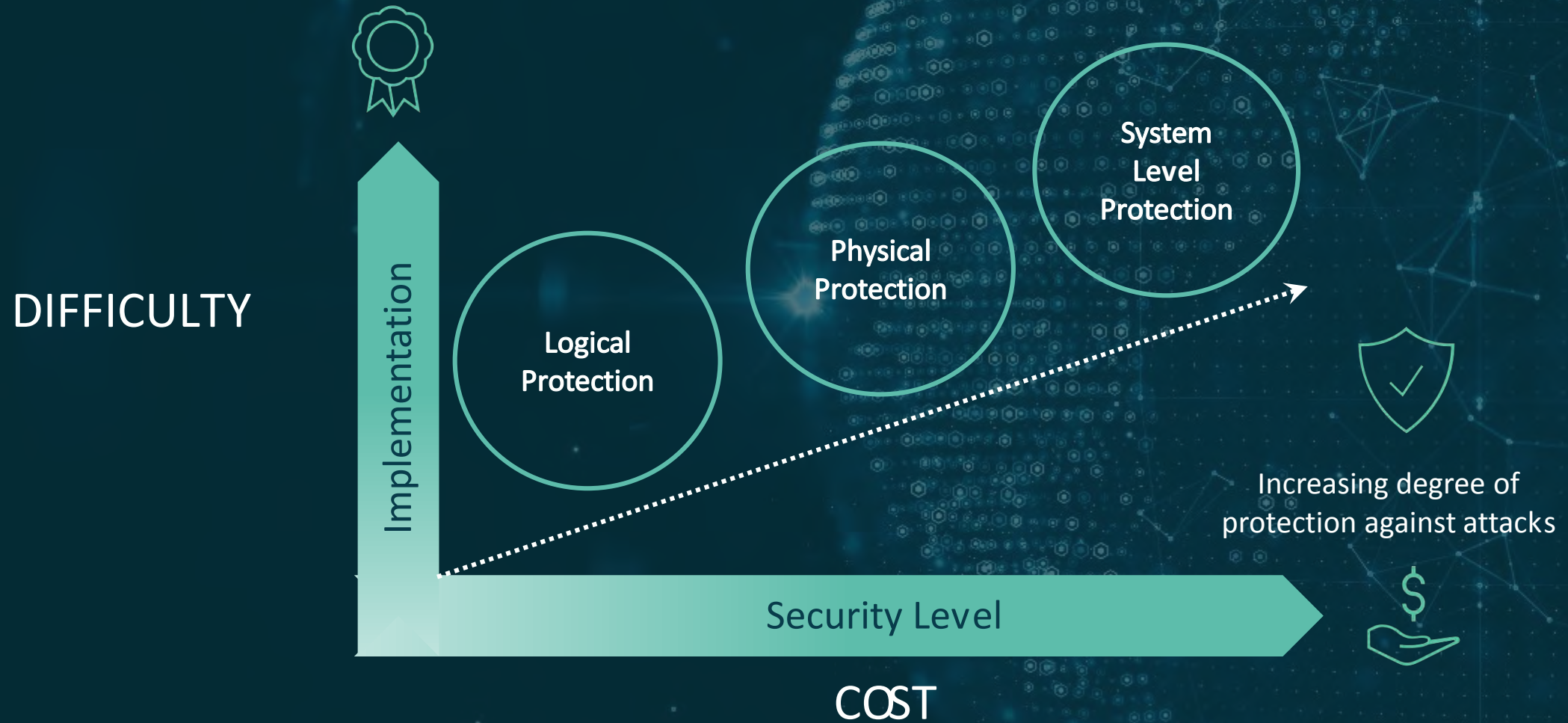
## Korea

- The Ministry of Science and ICT ( MSIT)
  - Korea Internet Security Agency & certification (KISA) – IoT Security Standard

## China

- Official standards released by government-sponsored working group as follows:
  - TAF/CCAA – TAF delivered IoT security standard v1.0
  - Standards Administration of China (SAC) - GB/T 36951—2018

# Balancing Security, Cost and Risk



# Poll Question #2

1. **What are the most important considerations for security evolution?**
  - a. Improving consumer trust/experience
  - b. Product differentiation
  - c. Meeting regulatory requirements
  - d. Reducing risk (financial, reputation, etc.)
  - e. Sustainability of the security strategy



**Anurag Gupta**

Director Business  
Development, Platform  
Security Architecture

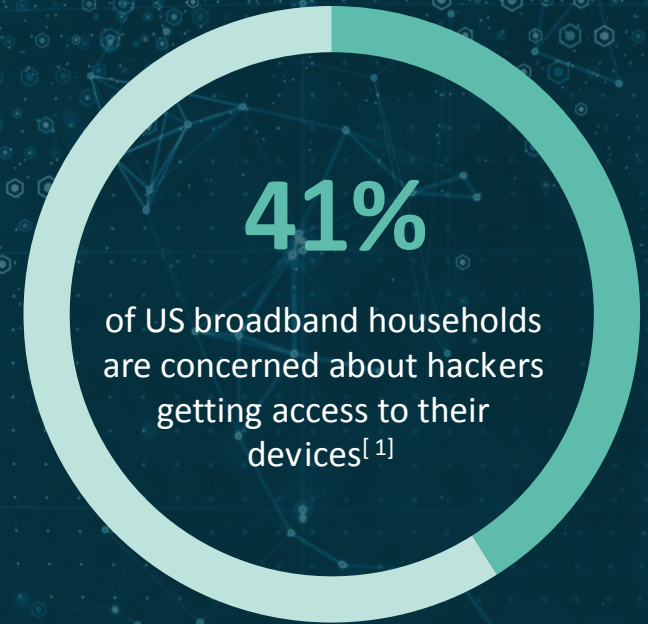
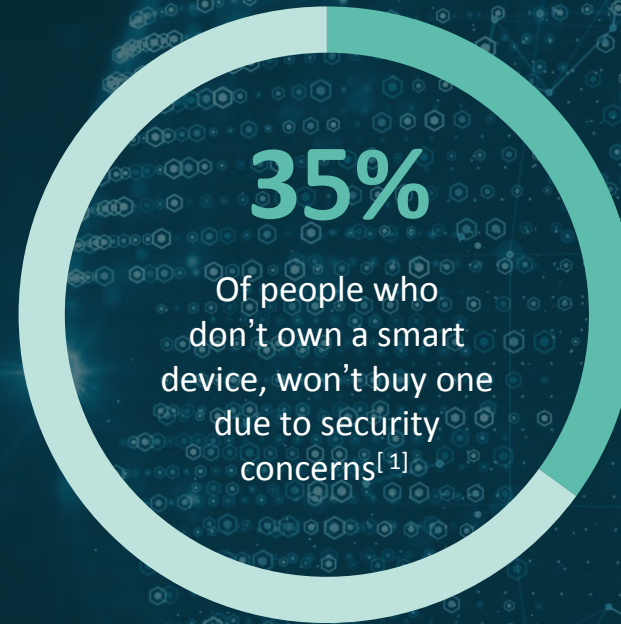
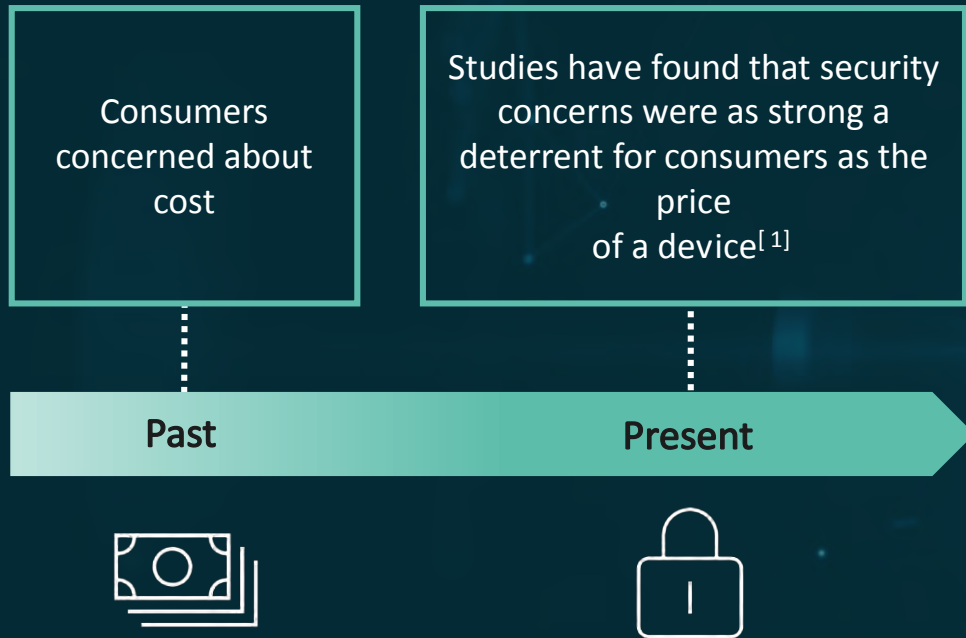
**Arm**

# Key strategies and considerations for device security evolution

Anurag Gupta  
Arm



# Consumer Perspective Is Changing



Embracing PSA Certified helps you to address consumer concerns by improving your security strategy

# Security Implementation Considerations



Consumer experience



Expertise is important but often localized



Security isn't static – don't be complacent

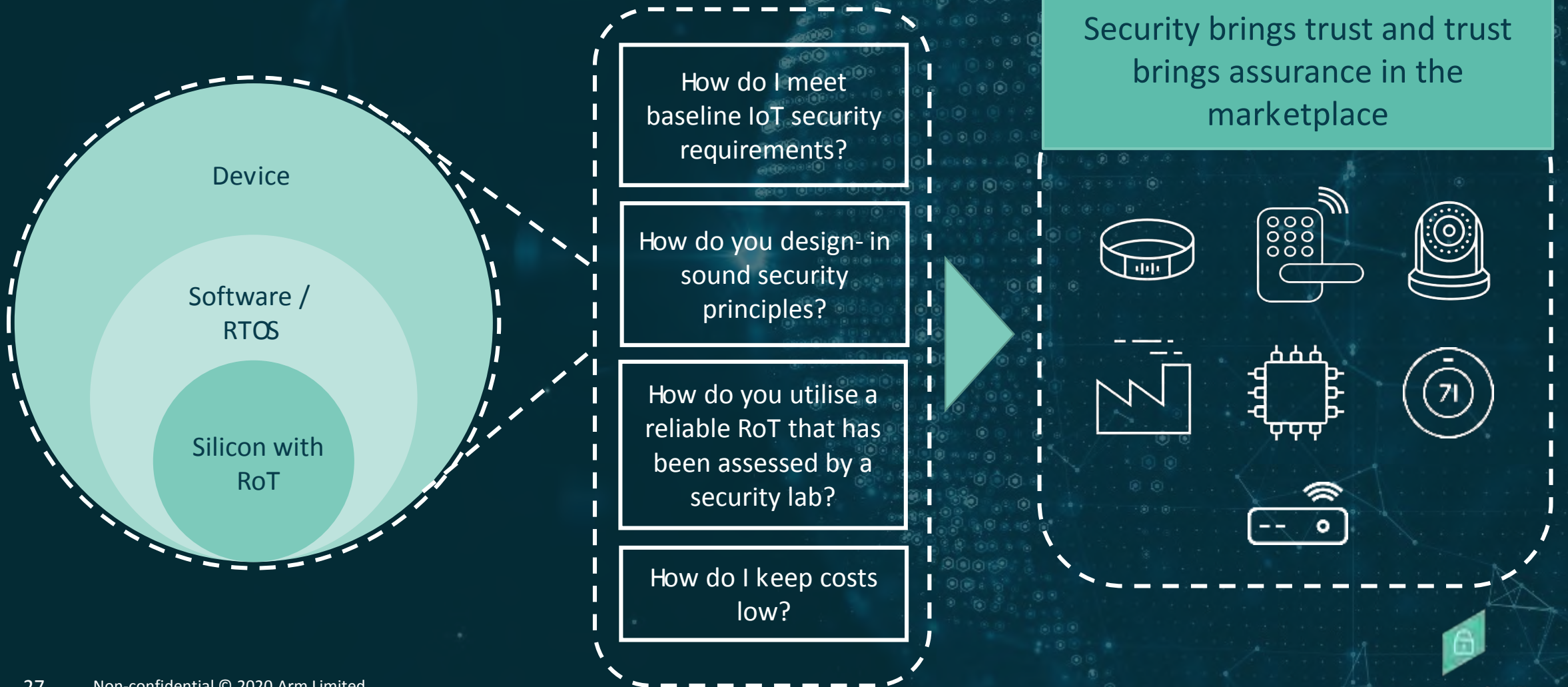


Security needs to be comprehensive




Security shouldn't be seen as just a "cost" – it's a competitive differentiator

# OEMs Have a Lot to Think About




# PSA Certified Framework

## Analyze



Threat models & security analyses



Methodically developed

## Architect

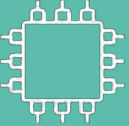


Hardware & firmware architect specifications




Open architecture

## Implement




Firmware source code




Reference Implementation

## Certify

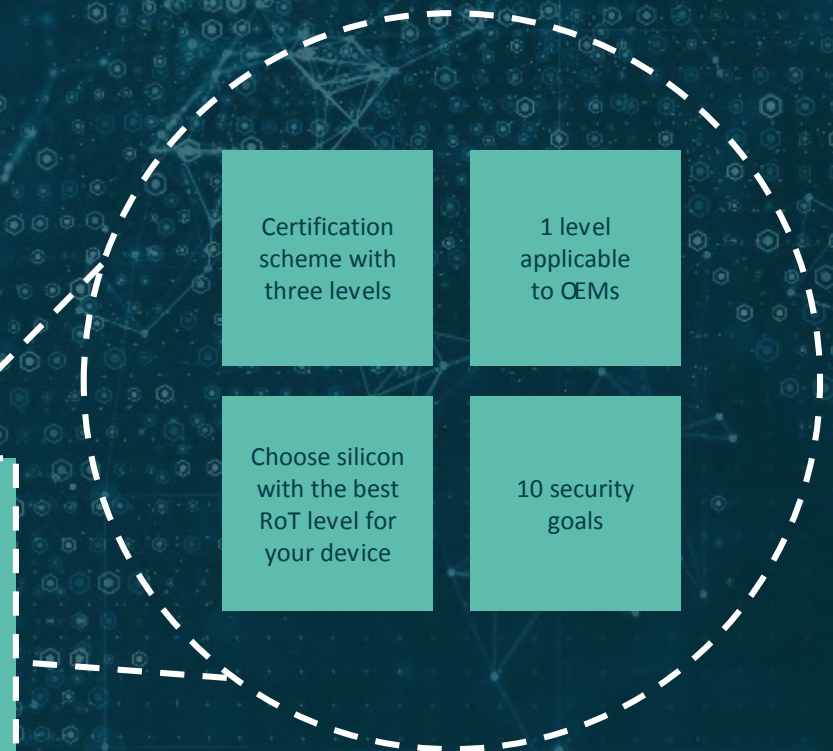


Independently tested



psacertified™

Enabling Trust



# PSA Certified: Built By Experts

Seven companies continuously developing PSA Certified



PROVE & RUN



# PSA Certified

2019

PSA Certified Level 1 launch  
at Embedded World 2019

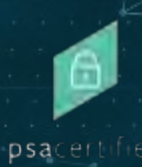


2020

40+ PSA Certified solutions  
Expanding PSA Certified Level 1 ecosystem



+ strategic partners like **ARM**

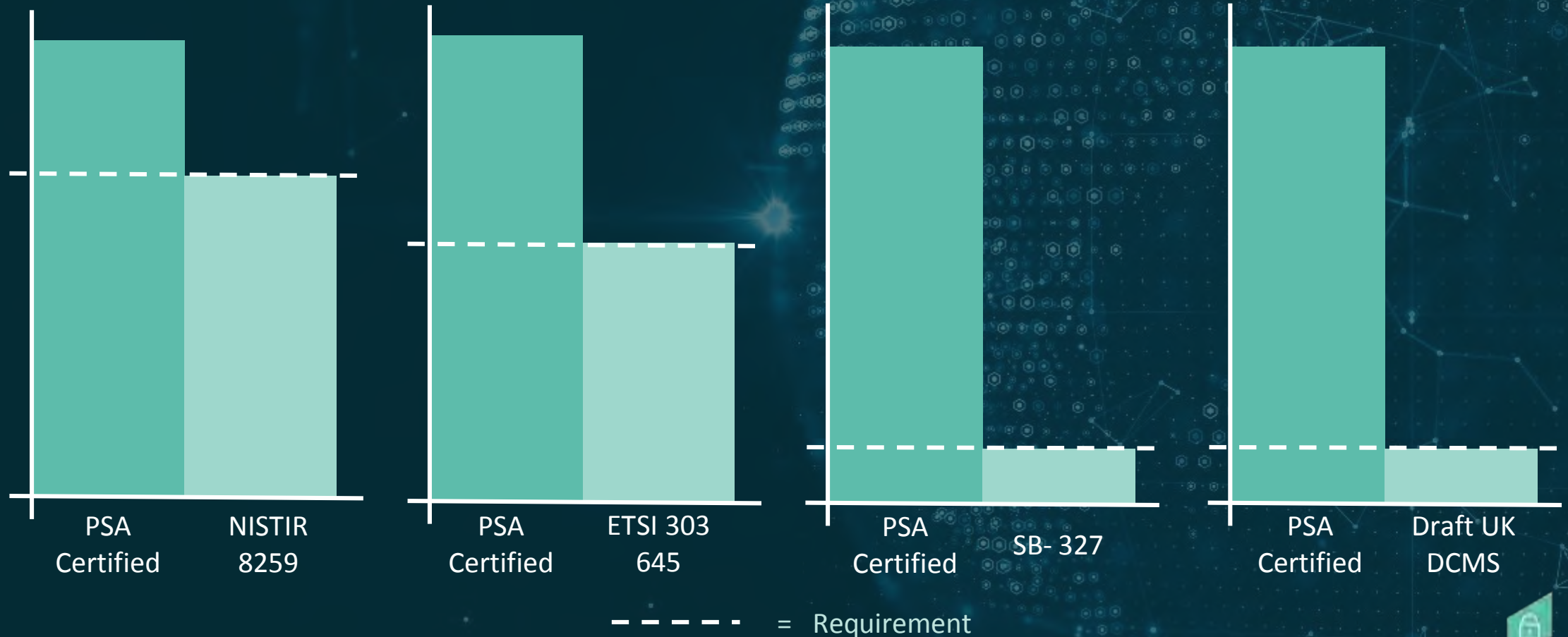


# Security Goals



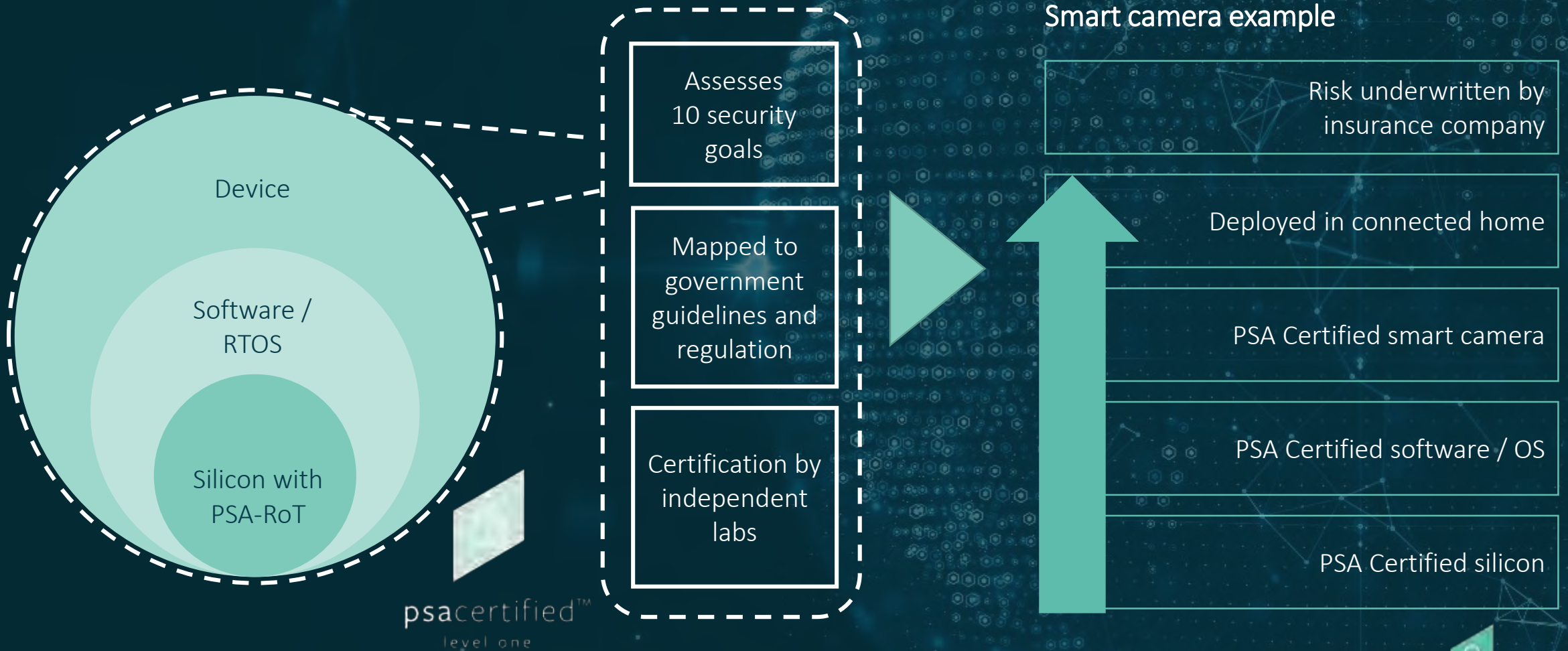
# Aligning to Major Standards and Law

PSA Certified Level 1 2.0





# PSA Certified Journey for OEMs



# Poll Question #3

1. Which of the following will have the highest impact on consumer confidence about device security?
  - a. Education on security threats
  - b. Enforcement of security regulations
  - c. Industry association or governmental trust label
  - d. Advanced security features



**Carlos Serratos**

Senior Director of Strategy,  
Policy and Advocacy

**Brightsight**

# Case studies



# “Trust Me”: 3<sup>rd</sup> party assessments

- Enable the trust chain
- Gain increased brand reputation and consumer trust
  - Marketing tool
- Streamline your product development cycle
  - Cost reduction
- Competitive edge
  - Reputation
  - Verify performance
  - Ensure compliance

# Use case: the smart lock OEM

- “smart locks” are secure
  - “Bold. Sturdy. Secure”
  - “Unbreakable”
  - FTC violation to section 5 of the act
- FTC concluded the vendor is lacking
  - Reasonable measures, precautions and best practices
  - Security program in place
- The OEM agreed to undertake security measures
  - Including independent assessments every two years



# Pick me! Pick me!

60% vulnerabilities are discovered internally  
64% subsequently attacked again  
78 days in the system without being noticed

# Hands on



*“As the frequency and publicity of IoT devices being compromised increases, so does the mandate to prioritize security in design. Certification demonstrates acknowledgement of the challenges of IoT security and competence in design.”*



*“Customers know what they want to build ( ex. metering system, heart rate monitor, air purifier, etc.) . They all want their devices connected to some cloud ( ex. Pelion, AWS, etc.) . They do not have security or IoT engineers in- house.*

*Most embedded security companies sell DIY security technologies to customers, but SDT sells the security itself.”*



*“A common challenge when implementing security into a product is ensuring that the process of building the solution does not introduce weaknesses or vulnerabilities that could be exploited. A proven certification framework builds trust into the platforms and products created. It can be leveraged by product developers with less security experience with the goal of simplifying the delivery of IoT security.”*





# PSA Certified Level 1 Benefits



psacertified™  
level one

Independent third-party evaluations deliver the validation beyond the “trust me” claim

PSA Certified Level 1 provides a path for validating security claims against ETSI, NIST and California requirements

The evaluation is based on a self-declaration questionnaire that challenges the OEM into capturing the security functionality of their products, with answers verified by security experts from the evaluation laboratory

This evaluation has an additional layer of assurance by introducing the figure of certification body as the authority that validates the report from the security evaluation laboratory as part of the chain of trust



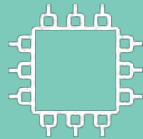
# Your Next Steps

## Analyze



Create a threat model for your device

## Trusted Silicon



Select trusted silicon with the right RoT level

## Trusted OS



Select trusted OS

## Create Trusted Product



Using PSA Certified guidance material

## Select Lab



There are four available worldwide

## Complete Questionnaire



To be certified

## PSACertified.org

- Level 1 – download the questionnaire
- Download the step by step guide
- Download examples



## arm.com/psa-resources

- For example threat models,
- Architecture specifications
- Implementation example

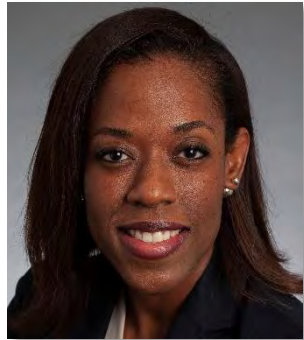


# Questions

# Questions



# Thank You



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